Niccolò de Arcayne
Nationality Italian
Place and date of Birth Luxembourg, 12/12/1989
Address
Phone
Email address

Work experience

Rud Pedersen Public Affairs – Associate Director – Rome **(March 2024 – Present)**
Rud Pedersen is the leading Public Affairs and Corporate Communications consultancy in Europe. As an Associate Director, I assist national and international corporate clients—including major companies in the energy, recycling, healthcare, and automotive sectors—in their government, regional, and local affairs activities.

Strategic Partners – Public Affairs Associate Director – Rome/Milan **(December 2020 – February 2024)**
Strategic Partners is an advisory firm specialized in Public Affairs and Corporate Communications. I coordinate the public affairs practice of the firm, assisting national and international corporate clients (Samsung Health and Medical Equipment, Gavi the Vaccine Alliance, Mater Olbia Hospital, Sardinia Healthcare and Research Properties, Arthur D Little Healthcare practice and many more) in their government, regional and local affairs activities.

AIOP Italian Association of Private Hospitals – Head of Institutional and International Affairs – Rome / Brussels **(April 2019 – December 2020)**
AIOP is the trade association that daily represents the majority of Italian private hospitals with institutions, at central and local level. As Head of Institutional and International Affairs, I managed all the National and European Public Affairs related issues, ensuring a daily proactive engagement of the Association in the decision-making process and strengthening day-by-day the relations with key opinion leaders. In addition, as an AIOP representative, I also took part in the meetings of the "integrative health care" working table, in the presence of representatives of leading insurance companies (RBM Assicurazioni, Allianz Health) and main private hospitals groups (Gruppo San Donato, Humanitas, GVM Care & Research, Giomi, Italcliniche). Throughout my experience in AIOP, I have served as a liaison between the national office and the regional offices, supporting them in managing relationships at the regional and local levels with key healthcare stakeholders.

Value Relations – Public Affairs Analyst – Rome / Milan **(April 2018 – April 2019)**
Value Relations is a consultancy firm specialized in Public/Government/Regional Affairs, Communications and Market Access activities for the healthcare sector. I worked as a Public Affairs Analyst in the Rome and Milan offices, supporting the clients of the firm (Gilead Sciences, Bristol Myers Squibb, Gedeon Richter, Amgen, AIOP and many more) in their public/government/regional affairs, patient advocacy issues, directly managing parliamentary, ministerial, regional, and local positioning projects.

Fondo Italiano d'Investimento SGR – External Relations Officer – Milan **(March 2017 – April 2018)**
Fondo Italiano d'Investimento SGR, formed in 2010 on the initiative of the Italian Ministry of Treasury and Finance, is an Italian asset management company, 68% owned by CDP Equity (Cassa Depositi e Prestiti). I worked for the External Relations department, supporting the CEO in all the institutional relations related activities, also through the institutional fundraising activity of all new funds, aimed at presenting in the best way possible the financial reliability of the extreme safety of the new investment products launched by the asset management company. In addition, I actively participated in the drafting of the company's responsible finance policy.

Brunswick Group/Strategic Partners – Public Affairs Executive – Rome / Milan **(June 2016 – March 2017)**
Brunswick Group is an advisory firm specialized in business-critical issues, with an outstanding leadership in the following fields: Public Affairs, M&A and Crisis Communication. I worked within the Milan office, supporting the team on public affairs and financial communication strategies for public and private companies, also collaborating with the London and New York offices on projects of international corporate communication, PR and financial/institutional communication. At the end of 2016 I also took part to the launch of Strategic Partners, the consultancy firm launched by the Brunswick's Rome Office Head.

Curricular internships

ManoMano – Business Development & Communication Intern Italy& Spain – Paris **(September 2015 – February 2016)**
UKTI British Government Foreign Office (FCO) – Public Affairs & Communication Intern – Milan **(November 2014 – March 2015)**

Education, training & projects

Dates April 2022 – May 2023
Name of the program EMMAS - Executive Master in Management
Name and type of organization SDA Bocconi – Milan – Italy

Dates November 2022 – April 2023
Name of the program Scuola Politica "Vivere nella Comunità" – Political School "Living in the Community"
Name and type of organization Fondazione Nuovo Millennio – Rome – Italy

Dates November 2018 – March 2019
Name of the program Lobbying & Advocacy 4.0 / Classroom tutor (Full Scholarship)
Name and type of organization 24Ore Business School – Rome – Italy

Dates March 2018 – June 2018
Name of the program Legislative Drafting
Name and type of organization LUISS Guido Carli – School of Law – Rome – Italy

Dates 2013 – 2016
Name of the program European and International Politics – Master's Degree
Name and type of organization Catholic University – Milan – Italy

Dates July 2015 – August 2015
Name of the program FPA – Focused Program Abroad / Scholarship
Name and type of organization Fudan University – School of Management – Shanghai – China

Dates June 2014 – August 2014
Name of the program FPA – Focused Program Abroad / Scholarship
Name and type of organization UCLA – Luskin: School of Public Affairs – Los Angeles – USA

Dates 2009 – 2013
Name of the program Political Science and International Relations – Bachelor's Degree
Name and type of organization Roma Tre University – Rome – Italy

Languages

Italian – Mother tongue
French – Fluent
English – Fluent

Technical skills

Microsoft Office - Excellent
WordPress - Good